



VIRGILIO “PERRY” C. RIVERA, JR.

***Chief Operating Officer, New Business Operations
Manila Water Company, Inc.***

Virgilio Rivera has been with the Ayala Group for 30 years and has held various appointments with Ayala Corporation, one of the Philippines’ oldest and largest conglomerates. He holds the rank of a Managing Director seconded to Manila Water Company, Inc. (MWC) as Chief Operating Officer for New Business. In this role, he acquired extensive experience in water Public – Private Partnerships (PPPs) and successfully managed price reviews during the past 20 years for Manila Water.

Mr. Rivera concurrently serves as the President and CEO of Manila Water Philippine Ventures (MWPV) which house its new subsidiaries in the Philippines: Laguna Water, Clark Water, Calasiao Water, Obando Water, Bulacan MWPV Development Corp., Boracay Island Water, Cebu Manila Water Development, Davao del Norte Water, and Zamboanga Water. He is also the President and CEO of Manila Water Asia Pacific (MWAP) and holds directorships in the subsidiaries of MWC in Viet Nam namely, Thu Duc Water, Kenh Dong Water, and Saigon Water and, in Indonesia, Manila Water Indonesia Holdings Pte. Ltd. and Manila South East Asia Water Holdings Pte. Ltd.

Moreover, he sits as an Independent Director of the Toilet Board Coalition (TBC), the world’s first multi-discipline coalition of leading companies, government agencies, sanitation experts and non-profit organizations that aims to develop commercially sustainable and scalable solutions to the sanitation crisis.

Mr. Rivera is a founding member of the Academy of Regulatory Professionals, a community of recognized experts who dedicate themselves to the understanding of regulatory issues and practices and developing new knowledge and mutual professional growth, organized by the Public Utility Research Center at the University of Florida.

He also acts as Adjunct Professor in the Global Change Institute (GCI) of The University of Queensland, Australia. The Institute is an independent source of research and ideas for solving the challenges of a rapidly changing world.

In 2016, Mr. Rivera has been honored as an International Water Association (IWA) Fellow, a program that recognizes an individual’s sustained outstanding contribution to the water profession. Out of the 190 IWA Fellows worldwide, he is the first Filipino to be included in the prestigious group.

His achievements have earned him distinction as a valuable resource person in international conferences on infrastructure privatization, regulation and PPP initiatives sponsored by the World Bank / IFC, Asian Development Bank, Japan International Cooperation Agency, IWA, Singapore Public Utilities Board, academic institutions such as TERI and Stanford University, and host national governments in emerging countries. Moreover, Mr. Rivera has extensive experience in general management, strategic planning, regulatory / public policy management including price review and PPP contract negotiations and international business development.

He holds two university degrees in Economics and Behavioral Science from the University of Santo Tomas. He also completed graduate-level course work in M.S. Economics from De La Salle University. In 2011, he completed the Advanced Management Program of the Harvard Business School. His book on Manila Water, *Tap Secrets: The Manila Water Story, An Exercise in Successful Utility Reform in Urban Water Sector*, was published by the Asian Development Bank in 2014.